ANANT ABROL

Highly accomplished professional with 24+ years of diverse experience spanning software development, engineering, consulting, product/program management, project management, and solution architecture. Demonstrated expertise in leading global teams across various technology landscapes, providing advisory roles to customers, and offering thought leadership for IT/business transformation. Proficient in SDLC with a focus on Web-centric and Client/Server technologies. Certified in Six Sigma and PMP, showcasing strong technical leadership, application development processes, and product management skills. Adept at driving successful outcomes in customer support, internal sales, research, development, process management, and service ownership. Possesses exceptional skills and knowledge of the techno-management landscape, contributing to all-round excellence and delivering outstanding results.

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CORE COMPETENCIES

- Project Management
- Program Management
- Product Development
- SDLC (Software Development Life Cycle)
- Software Engineering
- Cloud Computing
- Software Architecture and Design
- Scrum Methodology
- Agile Management
- Strategic Planning
- Leadership and Management
- DevOps
- QA and Testing
- Change Management
- Risk Management
- Stakeholder Management
- Resource Allocation and Management
- Budgeting and Cost Control
- Requirements Gathering and Analysis
- Product Architecture
- Technical Expertise
- Cross-functional Collaboration
- Vendor Management
- Business Acumen
- Decision-Making
- Continuous Improvement
- Process Optimization

TECHNICAL ACUMEN

Programming Languages

- C#
- VB.NET
- VB 6.0
- XML
- XSL

Web Technologies

- ASP.NET
- ASP 3.0
- HTML
- UML
- DHTML
- Java Script
- VB Script

WORK EXPERIENCE

▬ **Apr 2020 – Present | Woodruff Sawyer**
Vice President of Software Development

Woodruff Sawyer is a renowned insurance brokerage firm that specializes in providing tailored risk management and insurance solutions. As the VP - Software Development, leading the development of new software applications and tools, optimizing existing systems, and championing the adoption of emerging technologies. Supporting the integration of emerging technologies such as artificial intelligence (AI) and machine learning (ML) into various Woodruff Sawyer software solutions to improve accuracy, speed up processes, and enhance the customer experience. I have been instrumental in driving our organization's digital transformation journey and implementing effective data strategy and governance practices. Here are some key achievements and responsibilities in more detail:

Critical Impact

Digital Transformation Journey

- **Initiative Launch**: I initiated and led a multi-year digital transformation program aimed at streamlining processes and leveraging technology to improve business acquisition and customer retention.
- **Operational Efficiency**: Through the implementation of new software applications and tools, we achieved a (insert percentage) improvement in operational efficiency. This resulted in faster and more streamlined processes, reducing turnaround times and enhancing overall productivity.
- **Business Opportunities**: The digital transformation efforts led to a (insert percentage) increase in new business opportunities. By leveraging technology and optimizing our systems, we were able to identify and capitalize on new avenues for growth.
- **Customer Satisfaction**: The digital transformation program focused on enhancing the customer experience. As a result, we achieved a (insert percentage) increase in customer satisfaction by improving the speed and accuracy of our processes, providing personalized services, and leveraging emerging technologies.

Data Strategy and Governance

- **Strategic Implementation**: I led the establishment of a robust data strategy and governance framework, ensuring the availability of reliable and accurate data across the organization.
- **Data Management Best Practices**: By implementing data management best practices, including data quality controls, data governance policies, and data integration methodologies, we achieved a significant improvement in data integrity and consistency.
- **Informed Decision-Making**: The improved data strategy and governance framework empowered teams to make informed decisions based on high-quality data. This led to better insights, improved forecasting, and more effective strategic planning.

Functional Responsibilities

- **Leadership and Strategic Direction**: I provide strategic direction and leadership to the software development team, aligning their efforts with company goals and objectives.
- **Team Management**: I oversee the recruitment, onboarding, and performance management of software development personnel to ensure a high-performing team.

Operating Systems

- Windows 7.0 / XP
- Windows NT
- Windows 95 / 98
- MS-DOS

Databases

- MS SQL Server 2014/2012/2005 / 2000 / 7.0
- MS Access 2003
- Oracle 7.x / 8.0Web Technologies

Visualization & Development Tools

- MS Visual Studio 2015/2013/2008/2005
- Visual Basic 6.0
- Visual SourceSafe
- Visual Interdev 6.0
- VSS 5.0
- VMware
- MS Visio
- Adobe Dreamweaver

Application Framework

- MOSS
- WSS 3.0
- WSS 2.0
- SharePoint Portal Server 2013 / 2010
- SharePoint Portal Server 2001

Processes

- Six Sigma
- PSP

Reporting Tools

- PL/SQL Server Reporting Services

Risk Modelling Tools

- RMS
- AIR

Mapping Software

- Google
- Bing
- RMS
- Pitney Bowes

Other Tools

- COM
- COM+
- DCOM

CERTIFICATIONS

- PMP Certified by Project Management Institute
- Microsoft Certified Professional (MCP): Developing and Implementing Web Applications with Microsoft VB.Net and Microsoft Visual Studio .NET
- PSP, Personal Software Process, Microsoft Corporation, India
- Six Sigma Green Belt, Wipro Technologies, India
- Functional Point Analysis, Estimation Methodology, Wipro Technologies, India

ACADEMICS

BE, Mechanical, Kuvempu Vishwavidyanilaya, Rajahmundry | 1993 - 1997

- **Project Management**: I manage the software development lifecycle, including planning, prioritizing, and executing projects, ensuring timely delivery and adherence to quality standards.
- **Technical Expertise**: I provide technical guidance and expertise to the development team, helping to resolve complex technical challenges and ensuring the adoption of best practices.
- **Collaboration:** I collaborate with cross-functional teams, such as product management, quality assurance, and operations, to ensure seamless integration and delivery of software solutions.
- **Budgeting and Resource Allocation**: I develop and manage the software development budget, optimizing resource allocation and ensuring efficient utilization to meet project requirements.
- **Process Improvement:** I continuously evaluate and improve software development processes, methodologies, and tools to enhance efficiency and quality.
- **Risk Management**: I develop contingency plans and ensure proper risk assessment and mitigation strategies are in place for software development projects.
- **Stakeholder Management**: I engage with internal and external stakeholders, including clients, executives, and business partners, to understand their requirements and expectations, and ensure alignment with software development efforts.
- **Quality Assurance**: I conduct regular quality reviews and audits to identify areas for improvement and deliver high-quality software solutions that meet customer needs.

Jan 2019 – Apr 2020 | Vertex
Solution Architect/Account Manager

Vertex pioneer transaction tax technology. As a Solution Architect/Account Manager at the company, built and maintained strong client relationships, migrating on-premises solutions to the cloud and developing tools for streamlining the process. Directed the development of IT strategy aligning with the company's business plan and coordinated efforts across IT departments. Developed middle-tier using C#. Communicated progress of initiatives to internal and external stakeholders on a monthly/quarterly basis. Architected the migration of the on-premises solution to the cloud.

- Collaborated with clients to understand their business needs and translate them into technical solutions
- Conducted solution presentations, demonstrations, and technical workshops to showcase the benefits and capabilities of the proposed solutions
- Negotiated contracts with third-party vendors for Location Services and Integration of key data in the App
- Provided technical expertise and guidance throughout the sales cycle, from pre-sales activities to post-sales support
- Act as a trusted advisor to clients, offering insights and recommendations on how to optimize their technology infrastructure and achieve their business goals
- Maintained strong relationships with clients, ensuring their needs were met, addressing any concerns or issues, and identifying opportunities for upselling or cross-selling solutions
- Assessed program risks, anticipated challenges, and provided escalation management
- Monitored and analyzed account performance, identifying areas for improvement and implementing strategies to maximize customer satisfaction and retention

Jan 2017 – Jan 2019 | Prime Technology Group Inc
Solution Architect/Product Owner/Client Succession Manager, Xemplar Insights

Product: Xemplar Auto / Xemplar Fleet / Xemplar Drive

Xemplar solutions offer powerful features to address unsafe driving habits and provide auto insurers with valuable data for analyzing risk and predicting losses. The company's solutions are highly customizable, tailored to meet the specific objectives and preferences of each insurance carrier. Implemented SOA, negotiated contracts for Location Services and Integration, deployed comprehensive AWS solutions (EC2, SNS, SQS, MYSQL), and acted as a Technical Thought Leader for complex concepts. Demonstrated expertise in software development, cloud computing, and security, with a proven record of delivering successful projects.

- Designed and developed effective and scalable software solutions that meet client requirements
- Defined functional components, coordinated development, and managed a globally deployed team
- Collaborated closely with the Presales team to onboard new customers
- Established and cultivated relationships with executive sponsors and decision-makers
- Assessed program risks, anticipated challenges, and managed escalations when necessary
- Provided technical guidance and support to development teams during the implementation
- Defined and prioritized product requirements based on customer needs and business goals

- Created and managed the product backlog, ensuring it reflected the product vision and strategic objectives
- Participated in agile ceremonies such as sprint planning, backlog grooming, and product demonstrations
- Developed a calculation engine to score driver behaviour based on various driving metrics
- Interfaced with customers, conducted discovery phases, and initiated product implementations
- Monitored client usage and performance metrics to identify areas for improvement and growth

PREVIOUS EXPOSURE

Oct 2010 – Dec 2016
ACE Insurance
Architect/Sr. Consultant
Projects: SLUG, Event Database, dotCAT

Aug 2006 – Oct 2010
Prudential Fox & Roach
Architect/Sr. Consultant, NJ Shore, BMS

Dec 2005 – Aug 2006
StarCite Inc. Philadelphia USA
Consultant

Jul 2005 – Nov 2005
Speaker Services, Merck
Sr. Consultant

Aug 2004 – Jun 2005
KAMPortal, UCCNet, HP
Project Manager

Nov 2003 – Jul 2004
Microsoft Corporation
Team Lead HEDWeb

Aug 2003 – Oct 2003
Thomson Financials
Project Lead | Pareto Support

Dec 2002 – Jul 2003
OARS Anheuser-Busch
Module Lead

Dec 2000 – Dec 2002
Wipro Technologies
Sr. Software Engineer Team Lead | Knowledge Management | Konnect | War Rooms

May 2000 – Nov 2000
System Hardware International Information System, USA
Developer

Nov 1999 – Apr 2000
BHEL, Hyderabad
Software Developer – Customer Interaction

Jul 1998 – Sep 1999
Adept Solutions
Software Developer - Supply Chain Management